



District #: 52  
 Budget Currency: USD  
 Fiscal Year: 2020-2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Membership Dues Allocation	538	1,530	11,007	2,990	927	590	660	1,502	12,610	3,425	1,317	1,795	38,891
Conference revenue	-	-	-	500	500	500	500	370	295	2,960	700	-	6,325
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total revenue</b>	<b>538</b>	<b>1,530</b>	<b>11,007</b>	<b>3,490</b>	<b>1,427</b>	<b>1,090</b>	<b>1,160</b>	<b>1,872</b>	<b>12,905</b>	<b>6,385</b>	<b>2,017</b>	<b>1,795</b>	<b>45,216</b>
Conference expense	-	-	1,400	-	-	-	-	-	-	-	4,925	-	6,325
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing Outside Toastmasters expense	-	-	100	100	100	500	200	500	500	-	-	-	2,000
Recognition expense	-	305	520	695	500	600	800	980	1,080	1,400	280	280	7,440
Club Growth expense	-	-	425	845	475	420	425	545	625	995	925	-	5,680
Public Relations expense	1,139	100	400	300	200	235	200	100	100	400	219	438	3,831
Education & training expense	-	-	175	100	175	100	250	100	175	300	175	100	1,650
Speech contest expense	-	-	-	-	-	-	1,259	-	-	-	650	-	1,909
Administration expense	162	1,062	292	232	182	217	277	207	324	307	337	282	3,881
Food and Meals expense	-	-	-	-	1,500	1,000	-	-	-	200	2,000	-	4,700
Travel expense	-	-	-	-	800	500	500	1,500	200	1,675	1,325	750	7,250
Lodging expense	-	-	-	-	-	-	-	-	-	-	550	-	550
<b>Total</b>	<b>1,301</b>	<b>1,467</b>	<b>3,312</b>	<b>2,272</b>	<b>3,932</b>	<b>3,572</b>	<b>3,911</b>	<b>3,932</b>	<b>3,004</b>	<b>5,277</b>	<b>11,386</b>	<b>1,850</b>	<b>45,216</b>
District net income/(loss)	(763)	63	7,695	1,218	(2,505)	(2,482)	(2,751)	(2,060)	9,901	1,108	(9,369)	(55)	-

\*\*\* Needs t

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

*Clare Denyer*  
 District Director 9-12-20  
 Date

*Lawrence Quesada*  
 Program Quality Director 9/30/2020  
 Date

*Jim Kearney*  
 Club Growth Director 08 OCT 2020  
 Date

*John Murray*  
 Finance Manager 10/8/20  
 Date

Break even	Revenue	Expense	Net	Policy
Conference	6,325	6,325	-	Meets Policy
Fundraising	-	-	-	Meets Policy
District Store	-	-	-	Meets Policy
<b>Minimum Expense Type</b>		<b>Expense</b>	<b>%</b>	<b>Policy</b>
Marketing Outside Toastmasters		2,000	5.1%	5.0%
<b>Maximum Expense Type</b>		<b>Expense</b>	<b>%</b>	<b>Policy</b>
Education and Training		1,650	4.2%	15.0%
Marketing Outside Toastmasters		2,000	5.1%	10.0%
Club Growth		5,680	14.6%	15.0%
Public Relations		3,831	9.9%	10.0%
Recognition		7,440	19.1%	20.0%
Travel		7,250	18.6%	25.0%
Lodging		550	1.4%	15.0%
Food and Meals		4,700	12.1%	15.0%
Speech Contest		1,909	4.9%	5.0%
Administration		3,881	10.0%	10.0%
<b>Total Membership Dues</b>		<b>38,891</b>	<b>100.0%</b>	